



Epoch Investment Partners, Inc.
Form CRS - Customer Relationship Summary*
June 29, 2020

Epoch Investment Partners, Inc. ("Epoch", "We", "Our") is a global asset management firm that provides U.S., non-U.S. and global equity strategies. Our investment approach is based on fundamental research, seeking companies that can grow free cash flow and allocate it intelligently for the benefit of shareholders.

We are registered with the Securities and Exchange Commission ("SEC") as an investment adviser. Brokerage and investment advisory services and fees differ, and it is important for you to understand these differences.

Free and simple tools are available to research firms and financial professionals at <https://www.investor.gov/CRS>, which also provides educational materials about broker-dealers, investment advisers, and investing.

What investment services and advice can you provide me?

We offer investment advisory services to retail investors,¹ generally clients in third party managed account programs (wrap fee programs) and high net worth individuals. We typically have discretion over your account, which means that we make decisions for your account without consulting you first. Investment personnel typically review accounts at least weekly as well as before buying or selling securities for the account.

In a **wrap fee program** ("programs"), you pay a broker-dealer or other financial intermediary ("sponsor") an asset-based fee for advice, most trading, custody, and reporting. Our investment advisory services are based on the investment strategy you select, subject to account restrictions and guidelines we agree to follow. A sponsor's program limits our menu of investment strategies. You and your program sponsor determine if the strategy and program you select are appropriate given your financial situation and investment objectives. Sponsors have minimums to open and maintain an account.

For additional information, please see Epoch's Form ADV, Part 2A brochure which is available at www.eipny.com.

Conversation Starter - Ask your financial professional at Epoch:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications?
- What do these qualifications mean?

What fees will I pay?

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Minimum account sizes, fees and fee structure and other conditions may be waived or modified in the future, and have been waived or modified in the past, at our discretion.

You will pay an **asset-based fee** that is a percentage of assets under management and/or a performance based fee. You generally will pay other fees and expenses, such as custodian fees, brokerage commissions, and other transaction costs. You also will pay your share of a mutual fund's or exchange-traded fund's fees and expenses. We receive a portion of the wrap fee that you pay to your program or sponsor.

* This disclosure is provided to comply with the SEC's Form CRS disclosure requirements and those under the Investment Advisers Act of 1940. It does not create or modify any agreement, relationship, or obligation between you and Epoch. Please consult your agreements for all terms and conditions controlling your account. Additional information is available on our website at .

¹ Form CRS defines "retail investor" as a natural person, or the legal representative of a natural person, who receives or seeks to receive services primarily for personal, family, or household purposes. You are not a retail investor if you use our services primarily for purposes other than personal, family, or household purposes.



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For more information, please see Item 5, Fees and Compensation of Epoch's Form ADV, Part 2A brochure which is available online at www.eipny.com.

Conversation Starter - Ask your financial professional at Epoch:

- Help me understand how these fees and costs might affect my investments.
- If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they affect the recommendations, we provide you.

Some accounts pay us performance-based fees. We have an incentive to allocate investments having a greater potential for higher returns to client accounts paying a performance fee, which presents us with a conflict of interest.

For more information, see Item 10, Other Financial Industry and Affiliations, Item 11, Code of Ethics, Participation or Interest in Client Transactions and Personal Trading, and Item 14, Client Referrals and Other Compensation of Epoch's Form ADV, Part 2A brochure which is available at www.eipny.com.

Conversation Starter - Ask your financial professional at Epoch:

- How might your conflicts of interest affect me, and how will you address them?

How do your financial professionals make money?

Our financial professionals receive competitive salaries and incentive awards. Some financial professionals receive a portion of the management fee generated from accounts that the employee was responsible for obtaining. These referral fees represent no additional expense to the client.

For additional information, please see Form ADV, Part 2A brochure which is available online at www.eipny.com.

Do you or your financial professionals have legal or disciplinary history?

No. Visit <https://www.investor.gov/CRS> for a free and simple search tool to research us and our financial professionals.

Conversation Starter - Ask your financial professional at Epoch:

- As a financial professional, do you have any disciplinary history? For what type of conduct?

For additional information about our services, please refer to our Form ADV and Form ADV Part 2, Brochure which are both available at: <https://adviserinfo.sec.gov/firm/summary/131556>. If you would like additional, up-to-date information or a copy of this or other disclosure documentation, please contact your Relationship Manager or Epoch's Managing Attorney and Chief Compliance Officer at 212-303-7200.

Conversation Starter - Ask Epoch:

- Who is my primary contact person?
- Is he or she a representative of an investment-adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?