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## **EPOCH INVESTMENT PARTNERS ANNOUNCES THE ADDITION OF FOUR INVESTMENT PROFESSIONALS TO ITS STAFF**

### **Epoch Investment Partners names two Equity Analysts and Consultant and Client Relations Professionals.**

Epoch Investment Partners, Inc., ("Epoch"), the operating subsidiary of Epoch Holding Corporation (Nasdaq: EPHC), hired Eric Sappenfield as an Equity Analyst, Chris Wolters as a Senior Equity Analyst, Andrea Tasker Glogoff as Director of Consultant Relations, and Tom Pernice as Director of Client Relations.

### **EQUITY ANALYSTS**

"We are very excited to continue to build out our investment team with seasoned investment professionals. The addition of Eric Sappenfield and Chris Wolters deepens our strong investment expertise and, as with many of our professional hires to date, reunites former colleagues," said Bill Priest, CEO and CIO. Both Sappenfield and Wolters will report to Bill Priest and David Pearl, Head of US Equity.

Eric Sappenfield brings over 20 years of investment experience to Epoch. He joins Epoch with a focus on research for the firm's Global Shareholder Yield strategy - a strategy that seeks to take advantage of the changing sources of returns. Sappenfield joins most recently from FTN Financial where he was responsible for credit/risk assessment. Previously, he was a senior analyst at Steinberg, Priest & Sloane focusing upon high-yield bonds and equities of leveraged companies. Additional experience includes senior analytical roles at The Carlyle Group, Travelers, and Jeffries and Co.

Chris Wolters brings over 17 years of investment experience to Epoch. Wolters joins most recently from Cobble Creek Management, a long/short hedge fund, where he was a Senior Analyst/Portfolio Manager. Prior to that, he spent over eight years as a Senior Analyst at First Manhattan Company, a New York-based equity oriented investment advisory firm, where he focused on special situations. Additional analytical experience includes positions at Oscar Gruss & Son and Standard & Poors.

### **CONSULTANT AND CLIENT RELATIONS PROFESSIONALS**

"We are very pleased that Andi Glogoff and Tom Pernice are joining the firm. These additions really underscore our commitment to grow our institutional presence and to provide the highest level of client service," said Phil Clark, Executive Vice President of Client Management. Both Glogoff and Pernice will report to Clark.

Andrea Glogoff brings over 12 years of industry experience to her role at Epoch overseeing the development of consultant relations. She joins Epoch from Goldman Sachs Asset Management where she was a Vice President responsible for articulating portfolio construction and strategy for the firm's domestic equity products. Prior to joining Goldman Sachs in 2002, Glogoff was a Vice President at Sanford Bernstein and worked with institutional clients and consultants as part of the firm's Institutional Sales and Marketing team.

Tom Pernice brings over 25 years of client service experience to bear on his new role. Pernice will focus on developing a “best in class” client service group. He joins Epoch most recently from ForstmannLeff, where he led their client service effort. Prior to that, Pernice spent 23 years at JP Morgan Fleming Asset Management where he directed the firm’s institutional client service group and managed a number of major relationships for the firm.

#### About Epoch Holding Corporation

Epoch Holding Corporation conducts its operations through Epoch Investment Partners, Inc., a wholly-owned subsidiary and a registered investment adviser under the Investment Advisers Act of 1940. Investment management and investment advisory services are the Company's sole line-of-business. Headquartered in New York with offices in Sherman Oaks, CA, the company's current product offerings include U.S. Value; U.S. Small Cap Value; U.S. All Cap Value; U.S. Balanced; Global Small Cap Value; Global Absolute Return; Global Shareholder Yield; and International Small Cap Value.

Additional information about Epoch Holding Corporation and Epoch Investment Partners, Inc. can be found at [www.eipny.com](http://www.eipny.com).

#### Safe Harbor Statement:

This press release may contain forward-looking statements that involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied in such forward-looking statements. Additional discussion of factors that could cause actual results to differ materially from management's projections, estimates and expectations is contained in the Company's SEC filings. The Company undertakes no duty to update its forward-looking statements, including its earnings outlook.

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